

Change Management for Individuals

Through role-based coaching, we equip individuals in change-enabling roles with the skills needed to drive desired outcomes.



Prosci Advisory Services support individuals, project teams and organizations by helping you build enterprise change capability where you need it the most. Blending the art and science of change, we use research-based, industry-leading strategies and tools to develop and deliver customized services that help you succeed at change.



Prosci Advisory Services **Change Management for Individuals** equips your change team with the skills to succeed in their individual roles. Prosci advisors coach your change practitioners, project managers, business leads and others so they can effectively support your project and business goals. During the engagement, we'll assess the abilities of those in change-enabling roles, provide individual coaching, and maximize their impact on your changes.

Common Types of Engagements

Each client needs something a little different when it comes to empowering and upskilling those individuals responsible for making changes happen in the organization. A few examples of how we could help your change-enabling staff succeed in their roles:

- Your **practitioners** finished training and are unsure of what to do next on their projects
- Your **leaders** need coaching to help them effectively lead major changes
- **Project managers** in your organization need change management skills in addition to their project management skills
- Your project **sponsors** are tasked with promoting accelerated or complex changes in your organization and need insights on the best approach

Focus on Outcomes

Whether a Prosci Advisor facilitates individual coaching sessions with change practitioners in the trenches or business leaders at the top, we remain focused on outcomes:

Elevating practitioners

We help recently certified practitioners accelerate their change management abilities:

- We help them move from Knowledge to Ability (in the ADKAR® Model)
- We help them choose which change tools to apply to their project and how, for better project outcomes

Coaching leaders

We help business and change leaders effectively lead their change initiatives:

- We help them develop strategies for guiding their teams through change
- We customize the coaching for your unique organizational structure and change initiatives

Building change capability

With individual coaching, we quickly identify ways to support your immediate needs, plus build sustainable skills:

- Through role-based coaching, we elevate the skills of those with change management responsibilities in your organization
- We help you build change capability at all levels, one individual at a time

[Contact us](#) to learn more about how Prosci Advisory Services can help individuals in your organization succeed in their important change-enabling roles.

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